**Abraham Jacobs**

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**Sales Representative**

**SUCCESS PROFILE**

Talented and determined professional with a passion for sales. Thrives on opportunity to engage customers and interpersonal interactions. Proven ability to efficiently execute tasks to successful completion. Forward thinking individual, eager to master sales strategies and techniques and provide exceptional value to the company.

* Communication Skills
* Relationship Building
* Problem solving
* Responsible
* Dedicated
* Team player
* Detail oriented
* Financial Research
* Microsoft Word and Excel

**EXPERIENCE PROFILE**

**Congregation Zichron Yaakov,** Lakewood, NJ, March 2018 – present

**Fundraiser**

Spearheaded an annual fundraising initiative in the community and raised $10,000+ in the initial campaign.

* Successfully enlist the participation of and train 10+ representatives to fundraise thereby significantly increasing the impact of this campaign on the community.
* Create relationships with and onboard recurring as well as one-time donors.
* Set up payment system and procedures and meticulously process payments and receipts.

**YESHIVA ABC,** Lakewood, NJ, September 2017 –June 2019

**Tutor**

Tutored teenage yeshiva students, providing them with educational skills as well as personal motivation to thrive in their studies.

* Developed a relationship with each client, his parents, teachers and any other significant adult.
* Extended daily schedule beyond the terms of the contract for the benefit of each client, as needed.
* Successfully handled irate students and problem solved in order to achieve the maximum success.

**EDUCATION**

**Sales Training: Practical Sales techniques,** Udemy Online Course 2018

**Beth Medrash Govohah**, Lakewood, NJ – Bachelor of Talmudic Law 2017

**References**

**Available upon request**